FocusHealth

FocusHealth means choices based on transparency of quality and cost.

Transparency

The FocusHealth product reforms the current system by:

» Making quality information available to patients and their families before they have a need for care.

» Focusing on quality of care, cost, and patient management outcomes, instead of the current fee-for-service model.

FocusHealth®

Example of Transparency

Did you know there is a difference in price?

Average allowable				
Example:	Hospital A[1]	Hospital B	Hospital C	Hospital D[2]
Hip Replacement	$34,205.76	$35,406.25	$53,933.34	$45,668.20

Did you know there is a difference in quality?

National Percentile Rank (100% being the best)				
Example:	Hospital A[1]	Hospital B	Hospital C	Hospital D[2]
Hip Replacement	91.23%	79.06%	17.64%	22.35%

This illustration is an example, not actual.
Focus Health Hospital Quality scores are assigned annually in partnership between Auxiant and their analytics department with Quantros Analytics. Focus Health Hospital Cost scores are calculated annually by Auxiant using information from the various PPOs we work with.
[1]Hospital A is the best value
[2]Hospital D is the most utilized provider

Contact your WPS sales representative today for more information or to request a quote.

866-297-4977
wpshealth.com/aso

WPS®

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FocusHealth means choices based on transparency of quality and cost.

Current system

Uninformed decisions

» Patients don't have price or quality information about the medical services they're buying.

Built for providers, not people

» Providers are reimbursed per service, creating an incentive to increase services and costs.

» Many services, even with poor outcomes, come at inflated prices.

The FocusHealth product

Informed decisions

» Patients can make hospital choices based on information about both the quality of the services provided and the costs of those services.

Provider competition

» Providers compete with each other for patients based on outcomes and price.

» The plan achieves the lowest possible medical spend through improved transparency.

» Patients get the choice of the highest-quality providers at the most competitive price.

This program was developed to help employers get to the lowest total medical spend while helping their employees and families experience the highest possible quality of care and the best outcomes.

Costs have continued to increase at an unaffordable rate. The FocusHealth product is the first step toward reforming our health care system and correcting today's crisis of uncontrolled rising medical costs.

FocusHealth®

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WPS®
ADMINISTRATIVE SERVICES
POWERED BY Auxiant®